

Ibbotson Growth Trust

Risk Profile

Moderate

Investment Horizon

7 years

Inception

11 May 2001

Trust Size \$Mil

412.8

Estimated frequency of annual negative return over a 20 year period ⁴

Investment Summary

Investment Objective

To earn a rate of return that exceeds Consumer Price Index increases by at least 3.5% pa over rolling seven year periods.

Multi-Manager Trust

Ibbotson selects specialist and complementary investment managers that are capable of generating portfolio returns in excess of their performance benchmarks.

Available to wholesale investors, and indirectly to retail investors via select retail platforms.

Diversified Growth Assets

The portfolio is invested across shares, property securities, fixed interest securities and alternative investments.

Key Attributes

Exposure to growth assets enhances the potential for portfolio returns.

The inclusion of high conviction managers enhances the investment return profile by allowing manager skill to significantly contribute to performance.

Diversified across managers, asset classes and strategies.

Manager evaluation, selection and portfolio construction to deliver the investment objective maximises the potential for enhanced long-term portfolio performance.

The ability to identify exceptional managers throughout the world is assisted by our access to global resources.

Operations

Unit Pricing	Daily
Distributions	Quarterly
Management Fee ⁴	Up to 0.87%
Buy/Sell Spread	0.20% / 0.20%

Quarterly Commentary

In absolute terms, the Ibbotson Growth Trust benchmark returned 3.2% for the quarter with positive contributions coming from hedged international shares (contributed 1.0%) and Australian shares (contributed 0.7%). In relative terms, the quarter was negative with the trusts holding a higher proportion of income assets faring better than the trusts with a higher proportion of growth assets. The underperformance was predominantly due to asset allocation. The Ibbotson Growth Trust underperformed its asset-weighted benchmark by -2.2%, returning a total trust performance of 1.0%. In total, manager selection detracted -0.6%, mainly due to negative manager selection within the Ibbotson Australian Shares Active Trust. The overall contribution from dynamic asset allocation was -1.4%, with the negative contributions from being underweight hedged international equities and overweight unhedged international equities.

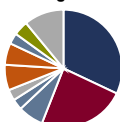
Performance ¹ 31-12-11



Total Return %	1 Month	3 Months	FYTD	1 Year	5 Years (pa)
Trust	-0.87	0.96	-4.68	-2.79	-1.79
Benchmark	-0.11	3.22	-3.77	-1.97	-0.24
Active Return	-0.76	-2.25	-0.91	-0.82	-1.55

Portfolio Analysis ² 31-12-11

Strategic Asset Allocation %



Australian Shares	32.0
International Shares	24.0
Australian Property Securities	7.0
International Property Securities	3.0
Global Infrastructure	3.0
Australian Bonds	7.0
International Bonds (Hedged)	6.0
Global Inflation-Linked Securities (Hedged)	3.0
Cash	4.0
Alternative Investments ⁵	11.0

Actual Asset Allocation %



Australian Shares	25.7
International Shares	29.0
Australian Property Securities	13.8
International Property Securities	1.8
Global Infrastructure	2.5
Australian Bonds	3.2
International Bonds (Hedged)	3.3
Global Inflation-Linked Securities (Hedged)	1.5
Cash	5.3
Alternative Investments ⁵	13.9

Notes

1. Performance measures are expressed after fees, costs and before taxes. 2. Allocations may not add up to 100% due to the rounding of individual components. 3. Other includes all non-manager holdings such as derivatives exposure due to dynamic asset allocation, cash and cash like securities held for currency hedging and the general operation of the Trust. 4. The Management fee is inclusive of GST (after taking into account Reduced Input Tax Credits) and can be negotiated for direct investors. The Trust also has exposure to underlying investment managers (including Ibbotson) which charge performance fees and these are an additional cost to you and impact the return. 5. These alternative investments are exposed to the performance of a diversified portfolio of absolute return strategies accessed via total return swaps, alternative assets and strategies. 6. Allan Gray Australia was formally known as Orbis Investment Management Australia.

Manager Allocation % ³

Australian Shares	25.7
Allan Gray Australia ⁶	1.1
Dimensional	4.7
JCP Investment Partners	5.4
Northcape	5.9
Northcape Conc	1.1
Omega	3.4
Platypus	1.1
Vinva	1.1
Other	1.9
International Shares	29.0
Altrinsic	2.5
AQR	3.8
Axiom	1.7
Dimensional	1.9
Marathon	4.2
Omega	2.8
Sands Capital	1.4
Other	10.7
Australian Property Securities	13.8
Omega	12.0
Other	1.8
International Property Securities	1.8
CBRE Clarion	1.1
Perennial	0.7
Global Infrastructure	2.5
Vanguard	2.5
Australian Bonds	3.2
Omega	5.3
Other	-2.1
International Bonds (Hedged)	3.3
Colchester	1.1
Omega	2.4
PIMCO Global Bond	0.8
PIMCO Global Credit	0.9
Other	-1.9
Global Inflation-Linked Securities (Hedged)	1.5
Omega Aus	0.6
Omega Global	0.9
Cash	5.3
Omega	0.9
Other	4.4
Alternative Investments	13.9
Ibbotson Alternative Investments ⁵	13.9